

MERCHANTS CALL IT A DAY

Two long-established Brisbane timber wholesale merchants walked away from their businesses at the beginning of October. Charlie Henry of Charlie Henry Timbers (CHT) and David and Margaret McIntyre of Trans-Global Timbers have sold up after a combined 90 years of trading in the Queensland industry.

Henry, 67, who started CHT 31 years ago, and has been in the furniture and timber business for 54 years, has sold the Slacks Creek-based company to Neal Weston of Zenith Timber Industries at Greenbank.

The sale of Trans-Global to Bretts Timber represents a full circle in the careers of the McIntyres; both worked with Bretts for more than 20 years.

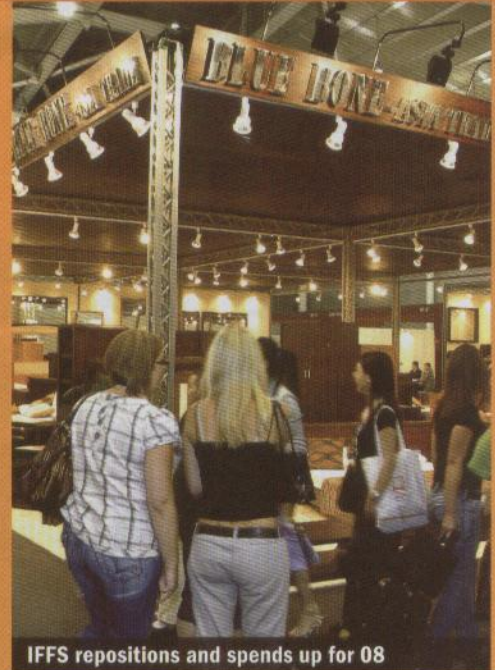
SINGAPORE BENEFITS FROM NEW DATES

Visitor pre-registrations for the International Furniture Fair Singapore (IFFS) have increased 15% as a result of organisers changing the date from the beginning of March to 9-12.

At a time of year crowded with furniture trade shows across Asia, the Singapore move offers buyers a more sensible transition between the Malaysian show in Kuala Lumpur the previous week and the 3F show at Dongguan, the first of the big furniture exhibitions for the year in China.

IFFS has also been rolling out a more sophisticated promotional effort, now spending around S\$1.5 million attracting international buyers and exhibitors to Singapore.

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www.iffs.com.sg



IFFS repositions and spends up for 08

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